

FREQUENTLY ASKED QUESTIONS

1. What are the key benefits to utilizing XTRASORB®'s Super Absorbent Dressings over other absorbent dressings on the market?

XTRASORB® Super Absorbent Dressings, with super-absorbent polymer (SAP) technology, outperform other standard moist wound healing dressings on multiple clinical efficacy levels and patient care through:

- Superior Absorption Capability
- Novel Fluid Handling Performance
- Consistent Moisture Management



2. What is Super Absorbent Polymer (SAP) technology?

Super Absorbent Polymer technology is an ionic-based compound which, when it comes in contact with fluid, turns fluid into a gel. Super absorbent polymers can absorb and retain moderate to extremely large amounts of wound fluid relative to its own mass (in 0.9% saline – up to 50x) and lock the fluid in place once absorbed.

3. What are the clinical benefits to using SAP technology in moist wound healing dressings?

XTRASORB® Super Absorbent Dressings, with SAP technology, can absorb extremely high levels of wound fluid and maintain their structural integrity. This feature alone helps to increase the amount of wear-time between dressing changes providing less disruption to the wound bed and peri-wound area.

Secondly, once absorbed, XTRASORB's Super Absorbent dressings lock the wound fluid in place within the dressing, even under compression, by converting the fluid to a gel. The locking of the wound fluid helps decrease the risk of maceration to the wound bed and keeps harmful components of wound fluid away from the wound and peri-wound areas. These two key features combined help to provide a consistent, well balanced, moist wound environment for healing. Furthermore, with the reduction in the number of dressing changes, there can be a decrease in the overall cost of care (fewer dressings and dressing changes).

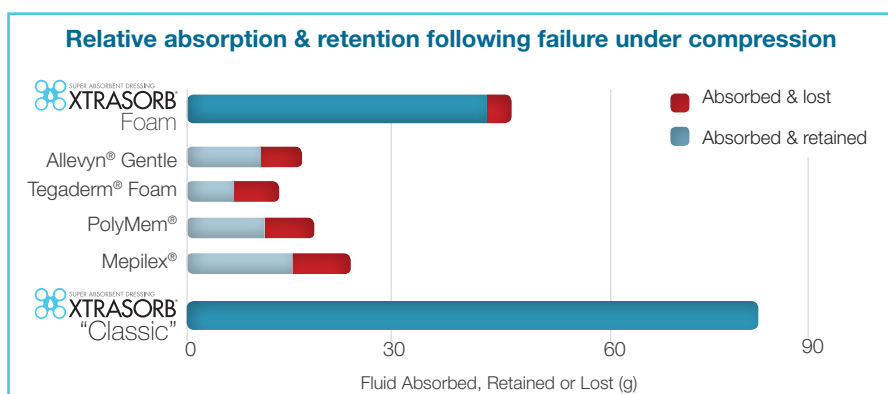
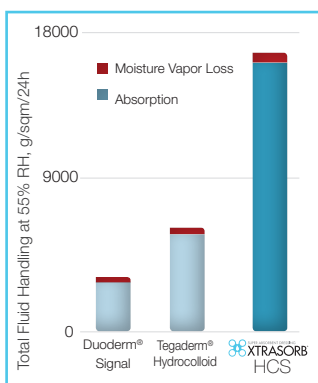
4. What dressing formats are available?

XTRASORB® Super Absorbent Dressings are available in a variety of patented dressing configurations and formulations for managing multiple wound types. The XTRASORB® product line provides a full range of 1st line options for clinicians including:

- **HCS** – for dry to moderately exuding wounds
- **FOAM** – for moderate to heavily exuding wounds
- **CLASSIC** – for extra heavily exuding wounds

5. How much fluid can XTRASORB dressings handle vs. other traditional absorbent dressings?

XTRASORB Super Absorbent Dressings have been tested and show superior absorption and retention rates over competitive dressings.



FREQUENTLY ASKED QUESTIONS

6. What are the most common usages of XTRASORB® Super Absorbent Technology dressings?

XTRASORB® has shown positive performance on a variety of wound types and etiologies. The most common usages of XTRASORB® dressing are on:

- Arterial leg ulcers
- Diabetic foot ulcers
- Donor sites
- Leg ulcers of mixed etiology
- Oncologic wounds
- Pressure ulcers (I-IV)
- Traumatic and surgical wounds)
- Venous stasis leg ulcers
- 1st and 2nd degree burns

7. Can XTRASORB® Super Absorbent Dressings be used under compression?

Yes. Because of XTRASORB's patented SAP technology, our full line of super absorbent dressings perform and maintain their integrity even under compression, keeping the harmful components of wound fluid locked in place and away from the wound and peri-wound tissue.

8. How often should the dressings be changed?

XTRASORB® dressing change frequency depends on the condition of the patient as well as the level of wound exudates. XTRASORB® dressings should be reapplied when the dressing has reached its absorbent capacity or as directed by a wound care professional.

XTRASORB® HCS (HYDROGEL COLLOID SHEET)

NON-ADHESIVE

Product	Description	Pkg Unit/Case	HCPCS	Medicare Allowable
86322	2.3" x 2.3"	10/box, 40/case	A6234	\$7.02
86344	4.3" x 4.3"	10/box, 40/case	A6235	\$18.06
86388	8" x 8"	5/box, 40/case	A6236	

ADHESIVE

Product	Description	Pkg Unit/Case	HCPCS	Medicare Allowable
86433	3" x 3"	10/box, 40/case	A6237	\$8.50
86466	6" x 6"	10/box, 40/case	A6238	\$24.48

XTRASORB® FOAM DRESSING

NON-ADHESIVE

Product	Description	Pkg Unit/Case	HCPCS	Medicare Allowable
86122	2" x 2"	10/box, 40/case	A6209	\$8.03
86144	4" x 4.75"	10/box, 40/case	A6210	\$21.40
86188	8" x 8"	5/box, 40/case	A6211	\$31.55

ADHESIVE

Product	Description	Pkg Unit/Case	HCPCS	Medicare Allowable
86233	3.2" x 3.2"	10/box, 40/case	A6212	\$10.42
86244	4½" x 4½"	10/box, 40/case	A6212	\$10.42
86266	6" x 6"	10/box, 40/case	A6213	N/A

XTRASORB® CLASSIC DRESSING

NON-ADHESIVE

Product	Description	Pkg Unit/Case	HCPCS	Medicare Allowable
89545	4" x 5"	10/box, 100/case	A6252	\$3.49
89569	6" x 9"	10/box, 50/case	A6253	\$6.81



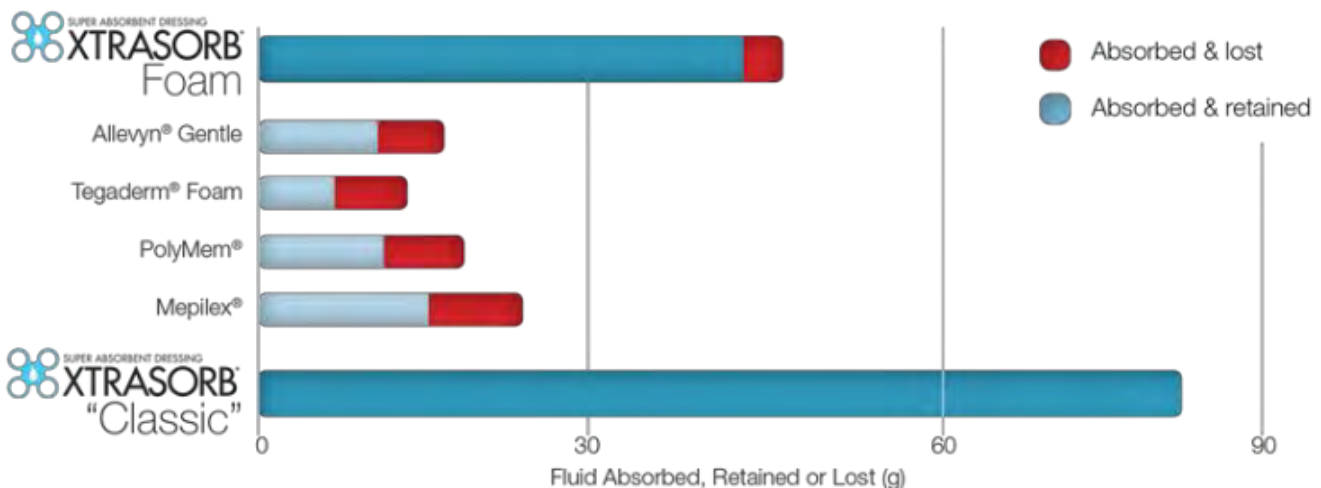
"CLASSIC"



For heavily and extra-heavily exuding wounds

XTRASORB® “Classic,” for highly (+) exuding wounds, is for those times when even a foam dressing is not capable of handling the level of fluid. The sachet-style dressing has a non-adherent contact layer to allow for atraumatic removal during dressing changes, and a strike-through protection layer on the outer facing side. Inside this sachet is a super-absorbent polymer fiber core. Once fluid enters the dressing and converts to a gel, very little can be released, even under compression. This makes the dressing ideal for use on leg ulcers, where compression bandages can be left in place for up to seven days, as well as on other wounds with copious wound fluid where minimizing dressing changes is a goal.

Relative absorption & retention following failure under compression¹



Classic Dressing Capability

- **Flat edges** conform well to healthy skin and facilitate application
- **Non-adherent wound contact layer** prevents adhesion to the wound

- **Distribution layer** absorbed exudate is evenly distributed and quickly conducted into absorbent core
- **Absorbent core with super-absorbent polymer fibers** that absorb large quantities of wound exudate, forming a gel that binds and locks the exudate away from the wound
- **Blue strike-through protective outer layer** protects clothing and bed sheets against soiling